The Role of Land Trusts

In Partnership with Landowners

Frank Davis, Director of Land Conservation
Long-term Dreaming and Planning

Helping landowners build a compelling vision
Planning for forever: Considering successor landowners
Long-term Dreaming and Planning

Education on conservation values & conservation easement process
Long-term Dreaming and Planning

Educating on restrictions & rights
Fulfilling the Vision
Fulfilling the Vision

Monitoring and recordkeeping according to best practices
Providing technical assistance and resources on financial incentives
Meeting landowners’ needs while maintaining the conservation values
Fulfilling the Vision

Maintaining financial capacity for stewardship
Fulfilling the Vision

Defense and enforcement (typically successor landowners)
Selecting a Land Trust
Selecting a Land Trust

Land trust mission and geographic area
Selecting a Land Trust

Finding common ground
Selecting a Land Trust

Makeup of board and staff
Selecting a Land Trust

Qualifications
Selecting a Land Trust

Experience & relationships
Selecting a Land Trust

Financial capacity (stewardship fund)
The Transaction Process
Planning for the future of your (likely) greatest asset
Transaction Costs

Current Survey: Typically covered by landowner
Transaction Costs

Title insurance policy: Typically covered by landowner
Transaction Costs

Environmental review: Typically covered by land trust
Transaction Costs

Baseline Documentation Report: Typically covered by land trust
Transaction Costs

Stewardship fund contribution (not mandatory): $10K-100K
Transaction Costs

Tax Appraisal: Covered by landowner
Transaction Costs
Legal fees: Depends on easement complexity
Financial Incentives
Questions?
Contact Information

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